

Course syllabus for ERASMUS+ incoming students

Course Title	
Foreign Trade	
Academic Teacher	Krzysztof Kaźmierowski, PhD
E-mail	Krzysztof.kazmierowski@ansleszno.pl
ECTS credits	5
Number of hours	120
Course code	INT-IGL-FT-26
Course description	
The aim of the course is to familiarize students with the process of concluding and conducting an international commercial transaction. Requests for quotation, offers, orders, and commercial documentation in international transactions. Incoterms delivery terms governing the scope of obligations, costs, and risks. Financial settlement options offered by banks to businesses. The CN customs nomenclature. Intra-Community trade and the obligations of businesses under Intrastat.	
Learning outcomes - course content	
The student will be able to submit a request for quotation, prepare a quotation based on Incoterms rules, and propose appropriate banking instruments for settling a potential transaction. They will be able to identify the customs code for goods and learn the basic characteristics of a contract for a long-term transaction. They will be familiar with the Intrastat rules applicable to businesses operating within the EU.	
Student workload (self-study description)	
Searching for commodity codes on your own. Completing the Intrastat report.	
Literatura / Literature	
https://iccwbo.org/business-solutions/incoterms-rules/incoterms-2020/ https://ec.europa.eu/taxation_customs/dds2/taric/taric_consultation.jsp?Lang=en https://puesc.gov.pl/en/uslugi/zloz-zgloszenie-intrastat https://ec.europa.eu/eurostat/statistics-explained/index.php?title=Glossary:Intrastat - Sherlock J. Reuvid J – 2008 - The Handbook of International Trade. A Guide of the Principles of Export,	

